



- A unique collaboration between actors in the Swedish food retail sector and its suppliers. Established in 2015.
- 15 participants represent over 85% of the Swedish retail sector, and major suppliers to retail in Sweden, major Swedish food service company.
- Joint and proactive approach, meant to inspire others, and accelerate change
- WWF act as coordinator and expert, with the task to challenge the participants.



























martin&servera



The OBJECTIVE is to contribute to a significantly more sustainable food production and consumption in the Swedish food chain by 2030.































The initiative aims at contributing to the sustainable development goals. In particular to:

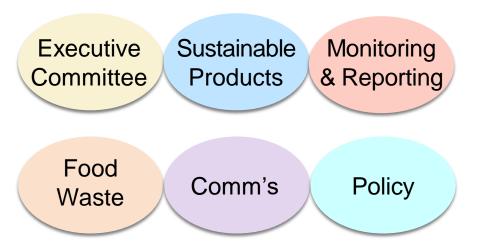


## How we work

## 4 meetings / year

- Rotating hosts or digital meetings
- Defined meeting cycle
- Defined competition clause

## **Working groups**



Yearly seminar for commercial staff – key accounts, sales and marketing force



Company representatives are actively contributing

# **Principer - konkurrens**

För att säkerställa att initiativet arbetar i enlighet med det konkurrensrättsliga regelverket så förhåller sig initiativet till nedanstående ramverk och riktlinjer. Kortfattad information om detta sprids vid kallelsen till och vid uppstart av samtliga stormöten och arbetsgruppsmöten.

- Inga prisdiskussioner
- Inga diskussioner om marknadsandelar
- Inga diskussioner om "övriga punkter" som inte är relevanta för nätverkets syfte
- Inga diskussioner eller avslöjanden av åtgärder med koppling till samarbeten som har för avsikt att påverka en konkurrents handlande på marknaden
- Inga diskussioner kring känsliga information som rör respektive företags verksamhet (vilket är en bedömningsfråga som får avgöras från fall till fall)

Om det trots allt skulle uppstå diskussioner kring ovanstående så är det viktigt att deltagarna omedelbart och tydligt markerar att frågan inte ska diskuteras samt att man lämnar mötet. Fortgår diskussionen ska det skriftligen dokumenteras / protokollföras vem som valt att avvika från diskussionen.























# **Focus**

- Defining sustainability
- Understanding best practices and opportunities
- Co-operate for change

## Target groups:

- Company members' staff
- Other food companies
- Food sector organizations
- Authorities
- Multipliers

COMMUNICATION
& LOBBYING

SUSTAINABLE PRODUCTS

THE SUPPLY CHAIN

**ROADMAP 2030** 

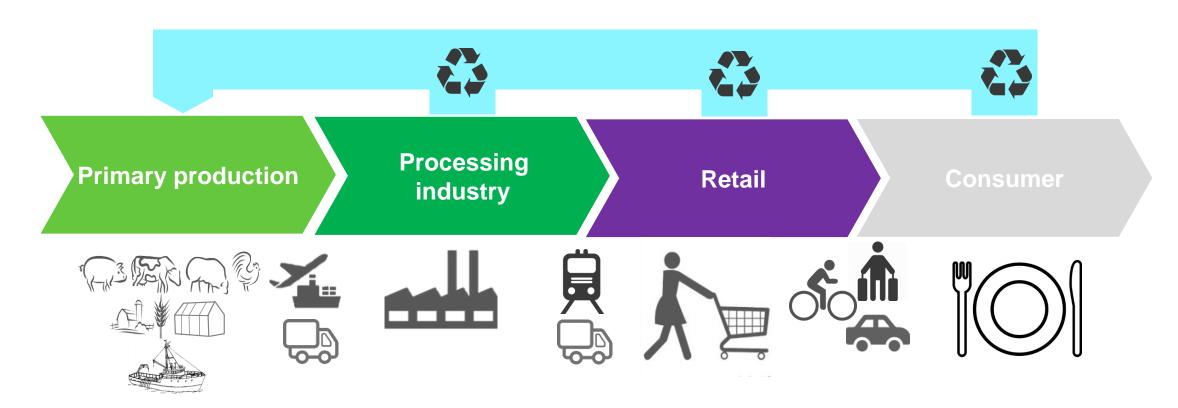
Defining high level goals and a road map including challenges and priorities. Based on the SDGs, the Swedish sustainability goals and the Planetary Boundaries concept.





# **Sustainable Products & Supply Chain**

- Defines sustainability from holistically including actions/practices for achieving sustainability.
- Includes how companies informs and nudge consumers' choice but not actual customer behaviour



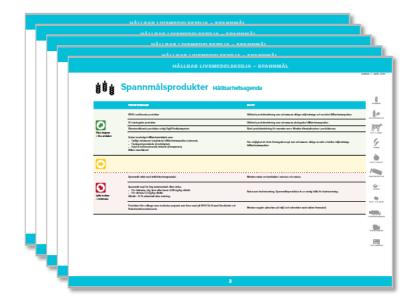


## **Sustainable Products**



http://hallbarlivsmedelskedja.se/







# **Sustainable Products v 2.0 – January 2020**



# Objective:

- Enable understanding of sustainability from a holistic perspective.
- Enable understanding of how a company can act to be more sustainable and offer more sustainable products.
- Create a joint reference to sustainability for producers and customers.



# **Sustainable Products v 2.0 – January 2020**













- 9 categories of commodities primary production
  - field grown crops (cereals, rice etc)
  - dairy products
  - meat and eggs
  - fruit & vegetable outdoor & greenhouse
  - seafood wild caught & farmed
  - o sugar
  - vegetable oils
  - o coffee, tea and cacao
  - o nuts
- Supply chain from farm gate to checkout point
- Packaging

## <u>HÅLLBAR LIVSMEDELSKEDJA</u>























# Addressing sustainability long-term and short-term

1. Materiality analysis
Shows what needs to be addressed in the primary production in order to achieve long term sustainability with examples of actions/best practices.

## 2. Sustainability agenda

Shows what companies should do today to:

- a) increase the share of more sustainable products
- b) ensure that impactful aspects of production is avoided.









# **Dairy Products** – Materiality Analysis

	_	
	ASPECTS TO ADDRESS	EXAMPLES OF MEASURES
Blodiversity & ecosystems	Production that preserves/increases biodiversity, natural ecosystems and ecosystem services.  I. Grazing  II. Feed production  III. Animal genetic diversity	Blodiversity management plan. Animals grazing on natural pastures.     Management plan for blodiversity. Mixed leys, flowering clover strips. Responsibly produced soy and oil palm products. Cereals and corn produced using varied crop rotation.     Conservation of a wide genetic base, including native breeds.
Climate & air	Production that minimizes greenhouse gases and/or other emissions into the atmosphere.  I. Feed production – manure II. Animal methane emissions III. Manure storage and distribution IV. Mechanical equipment V. Agricultural facilities	Se of locally sourced organic manure preferred. Mineral fertilizer produced using renewable energy and nitrous oxide reduction techniques. Manure application rate takes nitrous oxide emission into account.     Feed diet that reduces GHG emissions. Breeding for low methane emissions per kg milk.     Blogas plants, covered slurry tanks.  IV. Mechanical equipment runs on ustainable renewable fuels.     Renewable energy. Refrigerants with low climate impact.
Soil fertility & erosion	Production that promotes/maintains soil fertility and robust soil structure  1. Feed production – soil fertility and soil compaction  II. Grazing	Grass-based feeding programmes. Controlled Traffic Farming (CTF), light agricultural machinery.     Quality assured recycling of nutrients from local communities. Crop rotation.     Customized livestock driveways and feeding sites. Balanced grazing intensity.
Water	Production that uses water resources sustainably and secures good water quality in the surrounding environment.  I. Feed production – Water availability  II. Water use  III. Contamination	Not sourced from areas at high risk of water scarcity lacking Water Stewardship compliance.     Renewable or rechargeable water (not fossil water)     Efficient use of cleaning water. Measures to promote water management and climate adaptation, such as dams, protection zones, landscaping.     Purified drainage water. Protection zones, blobeds. Safe cleaning of equipment.     Safe storage of chemicals.
Chemicals & pesticides	Production that does not advissely impact the surrounding environment and that secures food sately.  I. Feed production selection of method, quantity and compounds.  II. Cleaning on family.	Integrated pest management (IPM), organic farming. Compounds on Pesticide Action Networks (PAN) list Highly Hazardous Pesticides not used. Growth regulation agents not used.     Cleaning agents selected using the precautionary principle.
Eutrophication	Production not minimizes leakage of plant nutrients to the surrounding environment.  I. Animal density  II. Feed production – manure  II. Farmyard manure	Number of animals balanced against feed, grazing and exercise areas.     Resource-efficient use of manure.     Blogas production, other further processing of livestock manure.
Animal welfare	EXAMPLES OF MEASURES	







- Biodiversity management plan. Animals grazing on natural pastures.
- Management plan for biodiversity. Mixed leys, flowering clover strips. Responsibly produced soy and oil palm products. Cereals and corn produced using varied crop rotation.
- Conservation of a wide genetic base, including native breeds.



Production that compiles with applicable legislation and ensures transparency and traceability

- Feed production
- II. Corruption
- III. Food fraud
- IV. Reporting

- I. Responsibly produced and traceable soy and oil palm products.
- Corruption policy, inspections.
- III. Complete traceability, inspections.
- IV. Public sustainability reporting.





# **Seafood** – Sustainability Agenda

KRAV certified products

**PRIORITIES** 

MSC certified products



ASC certified products

Other credible sustainability initiatives that:

- Clearly address significant sustainability aspects (relevancy)
- Third-party verification (credibility)
- Externally communicated criteria (transparency)

Must be identified!

Seafood given a green light in the WWF Seafood Guide



Seafood given a red light in the WWF Seafood Guide



Seafood from production units that use feed soy not responsibly produced and certified/verified according to EU ecological standards, ProTerra, RTRS or equivalent.

Raise the bar

Seafood that has not been traced or verified according to EU Market Regulations and lacking documentation stating scientific names, common names, fishing methods, fishing areas/country of origin.

Fish from farms that do not actively work to reduce the risk of antibiotic resistance and cannot guarantee that:

- antibiotics are not given for preventive purposes, and
- compounds listed on WHO list of critically important antimicrobial agents not used

# Materiality Analysis of transport, processes and management

	ASPECTS TO ADDRESS	EXAMPLES OF MEASURES						
Sustainable business models	Business models that leverage increased sustainability across the board.  I. Assortment  II. Suppliers  III. Partnerships  IV. Innovations	Put a premium on sustainable product offerings. Premium exposure of sustainable goods.     Prioritize suppliers with a sustainability focus.     Collaborate across the supply chain to develop and test sustainable processes, logistics, transport systems and recycling.     Oevelop new technologies, approaches and business models.						
Climate & air	A supply chain that minimizes greenhouse gas emissions and/or other harmful pollution into the atmosphere.  V. Types of energy  VI. Energy use  VII. Refrigerants	Renewable energy. Effective water cooling. Renewable, sustainable transportation fuels. Prioritize electrified transport.     Evaluate energy use, accept efficiency, measure and monitor, Energy-efficient transport with a high load rate, return transport co-driving. No transport by air. Effective water cooling.     Refrigerants with low climate insect. Cooling facilities with low coolant leakage.						
Air and water emissions	A supply chain that minimizes harmful emissions into the air and water  I. Gases, particles  II. Process wastewater/effluents  III. Management of waste and residual products	Flue gas cleaning.     Circular systems. Adequate safe handling and streage.     Adequate handling and storage of waste and residue products.						
Water	A supply chain that does not adversely impact the surrounding environment and that secures food safety.  I. Water availability  II. Water efficiency  III. Contamination	Not from areas at high of water scarcity risk. Renewable water (non-folial water).     Ill. Improvement of water efficiency, measurement and monitoring. Circular systems.     Ill. Purified water efficients.						
Chemicals	A supply chain that minimizes any adverse impact on the surrounding environment and ensures food safety.  I. Inputs – substances and quantities  II. Refrigerants  III. Management	L Compounds found on the S L Natural coolants, e.g., amm III. Safe handling and storage  I. Put a premium on su offerings. Premium e						
Resource-efficiency	A supply chain that minimizes use of resources.  I. Food waste  II. Storage and store location  III. Optimal use of raw materials  IV. Waste  V. Choice of secondary raw materials and additives	L. Minimization of food waste for increased sustainability the food waste hierarchy. E. U. Only products actually requilit. Follow the waste hierarchy. IV. Selection of raw materials environmental impact.  U. Minimization of food waste for increased sustainability the food waste hierarchy. E. Goods.  U. Prioritize suppliers w.						
Biodiversity and ecosystems	A supply chain that preserves/increases biodiversity, natural ecosystems and ecosystem services.  1. Establishment of production, stores and infrastructure	L Valuable agricultural land a III. Collaborate across t						
Working conditions	A supply chain that ensures good and safe working conditions and provides living wages.     Occupational conditions     Scills development	L. Adherence to ILO Core Co conditions and living wage  IL Adequate protective equip  III. Chemicals management, s  develop and test sus logistics, transport sy						
Local populations	A supply chain that contributes to good local living conditions.  I. Under-resourced suppliers	L Suppliers are guaranteed t financing. Skills developme waste management, mana						
Legalty & traceability	A supply chain that complies with applicable legislation and ensures transparency and traceability across the raw materials chain.  I. Corruption  II. Food fraud  III. Reporting	t. Corruption policy, inspectic II. Complete traceability, inspection III. Public sustainability reporting.						

- Put a premium on sustainable product offerings. Premium exposure of sustainable goods.
- Prioritize suppliers with a sustainability focus.
- III. Collaborate across the supply chain to develop and test sustainable processes, logistics, transport systems and recycling.
- IV. Develop new technologies, approaches and business models





# The Supply Chain - Sustainability Agenda

- GHG reduction targets set according to Science Based Targets or comparable a system scope 1-3.
- Suppliers using sustainable transport systems. Electrified transport is rewarded. Sustainable, renewable transportation fuels are used.
- Stores certified according to "Bra miljöval" (Good Environmental Choice) standards, "Svanen" (The Nordic Swan), KRAV (Swedish organic farming label).
- The business model promotes a sustainable product range, both internally and externally, e.g., via bonuses and marketing.
- Sustainable products clearly advertised (store displays, placement, web presence).
- Sustainable products are measured as a part of regular economic assessment and sales.
- Food waste is minimized. Generated food waste is used according to highest possible step of the food waste pyramid. Goals are made public and reported on yearly.
- Collaboration in the supply chain are developed to reduce food waste.
- Waste is minimized and handled according to the waste hierarchy. Circular models are rewarded.
- Suppliers implement systematic measures and quality controlled for ecological and social sustainability.
- A risk analysis and action plan for tackling water risk issues developed and implemented vis-à-vis suppliers / subcontractors / partners in line with the Water Stewardship concept.





# The Supply Chain - Sustainability Agenda



- Energy efficiency work implemented and results reported publically.
- Mapping of energy use in the operation (facilities, processes) as well as all transports (fuel and type
  of transport).
- Mapping of sustainability risks in the supply chain.
- Staff and suppliers have completed training and skills development targetting sustainability and food waste issues.
- Social Code of Conduct implemented and verified against suppliers/subcontractors/partners from a risk perspective.
- The code to be based on the UN Global Compact, ILO Core Conventions and the UN Convention on Human Rights and OECD Guidelines for Multinational Enterprises.
- Risk analysis and action plan against deforestation and land conversion developed and implemented in line with the Accountability Framework Initiative





# Packaging & Wrapping - Materiality Analysis Packaging and other packaging

such as pallets, film and protective materials

	ASPECTS TO ADDRESS	EXAMPLES OF MEASURES					
Primary production	Packaging that is based on responsibly produced and renewable rawmaterial.  I. Packaging raw materials	<ol> <li>Avoid virgin fossil-based raw materials. Recycled materials. Renewable materials (wood, cellulose fibre, bioplastics) socially and environmentally responsibly sourced, traceable and no adversely affecting local food supplies. Materials with high recycling potential.</li> </ol>					
Climate & air	Packaging that minimizes GHG emissions.  I. Material choice  II. Manufacture and refinement processes  III. Transports	<ol> <li>Analysis of optimal material for the foodstuff in question. Material from sustainable, renewable raw materials with low carbon footprint. No virgin fossil raw materials.</li> <li>Energy efficiency. Renewable, sustainable energy in all production and refinement processes.</li> <li>Energy efficient transport with high cube efficiency. Renewable, sustainable fuels.</li> </ol>					
Manufacture & refinement processes (incl. packaging and printing)	Packaging production that is sustainable and minimizes any negative impact to the surrounding environment and ensures food safety.  I. Establishment of infrastructure  II. Emissions to air  III. Emissions to water  IV. Waste management  V. Input resources – chemicals  VI. Food safety	<ol> <li>Valuable farm land and key habitats not exploited.</li> <li>No emissions of harmful substances or particles to air.</li> <li>Circular systems, no emissions of harmful substances or nutrients to water/sea.</li> <li>Waste handled according to waste hierarchy and recirculated whenever possible.</li> <li>Constant monitoring of and regulatory action on SIN substances in packaging, including ink (KRAV list of SIN substances in packaging).</li> <li>No contamination conveyed from packaging material to foodstuffs.</li> </ol>					
Resource efficiency	Packaging that minimizes use of resources.  I. Packaging optimization  II. Recycling  III. Design	<ol> <li>Optimization analysis of food waste/food safety/preserved quality versus packaging material/ weight. Packaging enables non-chilled distribution.</li> <li>Materials for which easily accessible and efficient recycling systems are readily available.</li> <li>Design that optimizes transport efficiency (space, weight). Recyclable and renewable materials</li> </ol>					





# Packaging & wrapping - Sustainability Agenda

#### **EXAMPLES OF MEASURES**

Packaging from sustainability certified and renewable raw materials

- KRAV, FSC (wood, paper, cellulose plastic)
- RSB Round Table of Sustainable Biomaterial (bio-plastics)
- Bon Sucro (sugar cane plastics)



Packaging and wrapping sourced from certified recycled materials.

- FSC recycled certified paper/cardboard
- · rPET certified recycled PET

Resource efficient packages with optimal relationship quantity/quality/type for long shelf-life protection of foodstuffs (chosen e.g., from the KRAV packaging guide)

Packaging with a high degree of material recycling

- · Plastic packaging with established, efficient collection systems (e.g., deposits)
- · Good quality plastic to leverage increased recycling potential





Packaging that does not consist of recyclable materials and/or not suitable for existing recycling systems.

Plastics containing toxic substances, e.g., PVC plastics and other chlorine-based plastics and those containing bisphenols and phthalates

Packages containing SIN substances on the KRAV list



Credible third-party certifications means that production is regularly inspected by independent auditors. Transparency means that the results are publicly available. If the standard allows the labeling of products, there should also be a chain of custody standard in place. Many certification systems have different levels of traceability. The rules for labeling or claims should be clear and verified to avoid misunderstandings and minimize fraud. Certifications based on active and balanced involvement from producers, buyers and civil society help create dialogue and transparency. Membership in the ISEAL Alliance contributes to a high level of credibility. ISEAL is a global member organization for sustainability standards.

The certifications below are referred to throughout the sustainability agendas.



#### KRAV (www.krav.se):

Swedish certification and labeling system for organic production based on EU minimum rules with rigorous requirements for animal care, health, social responsibility and climate impact. KRAV works to minimize alien substances and to strengthen the long-term production capacity of the soil, protect biological and genetic diversity. KRAV also certifies shops and restaurants.



EU organic farming (https://ec.europa.eu/agriculture/organic/index\_en):

European certification and product labeling system for organic production, where at least 95 % of the ingredients should be produced in accordance with relevant EU legislation for organic production. The system has no social requirements.



#### Fairtrade (www.fairtrade.se):

A certification and labeling system that contributes to improved working and living conditions for farmers/employees in developing countries. Fairtrade has economic, social and environment criteria, including minimum price and a premium for local development. ISEAL member.



#### Rainforest Alliance (www.rainforest-alliance.org ):

Rainforest Alliance certifies agriculture according to a sustainability standard that addresses important environmental and social requirements. The system focuses on the conservation of nature and biodiversity. The Rainforest Alliance seal is used for product labeling. ISEAL member.

Rainforest Alliance merged with UTZ in january 2018 and the organisations will have a common standard during 2020.



## UTZ Certified (www.utz.org):

Certification and labeling for coffee, tea, cocoa and nuts according to a sustainability standard that addresses important social and environmeal requirements. ISEAL member. UTZ merged with Rainforest Alliance in january 2018 and the organisations will have a common standard during 2020.



## Svenskt sigill Climate Certification (www.sigill.se):

An supplementary certification module to Svenskt Sigill, which indicates that the company's operations have taken measures to reduce climate impacts. The most important requirements of climate certification relate to the choice of feed, nitrogen fertilizers, animal welfare and energy efficiency. Products from certified crop/animal farming can be labeled.



## Svenskt sigill Natural Pasture Meat (www.sigill.se):

A supplementary certificate module to Svenskt Sigill, which indicates that the animals have grazed on Swedish natural pastures, which benefits biodiversity. Meat from certified farms can be labeled.



#### MSC - Marine Stewardship Council (www.msc.org):

A certification and labeling system for wild caught fish and seafood. MSC's sustainability standard is used in independent assessments to assess if a commercial fishery is conducted in a sustainable way. Fish stocks must be sustainable, the marine environment protected and the commercial fishery well-managed. ISEAL member.



## ASC - Aquaculture Stewardship Council (www.asc-aqua.org):

A certification and labeling system for aquaculture that promotes responsible farming methods. The standard contains requirements that protect habitats, biodiversity, water resources and social requirements for safe working conditions and respect for local communities. ISEAL member.



## RSPO - Roundtable on Sustainable Palm Oil (www.rspo.org):

A certification and labeling system for oil palm products. The standard includes important environmental and social criteria, such as a ban on transforming natural habitats and forests, requirements for safe working conditions, reduced use of pesticides and respect for local communities. ISEAL member.

# Cooperation WWF, HLK and NIELSEN









- a system to track and evaluate sales of certified products on bar code level
- WWF gets the full report for free
- Companies buy the data from Nielsen
- 3 years comparison 2017, 2018, 2019
- The certification schemes get the "their" data for free

# Measured schemes



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# **Measuring method**

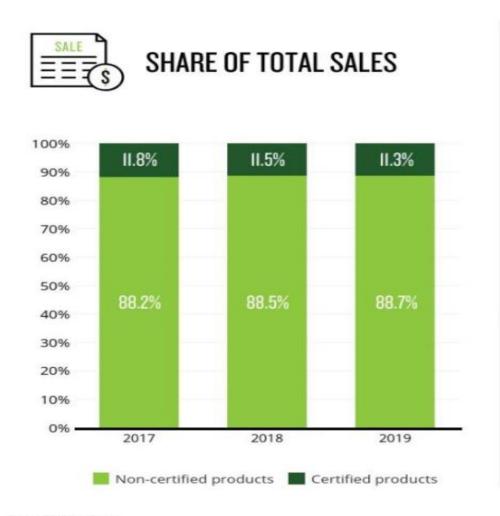
- Covers the Swedish retail market, but not food service
- The report is divided by certified sales (covering the 9 certifications) and noncertified sales which is all other products.
- The metodology is barcode based so no unpacked fruit&vegetables included
- The report is also splitted in ten categories defined by HLK

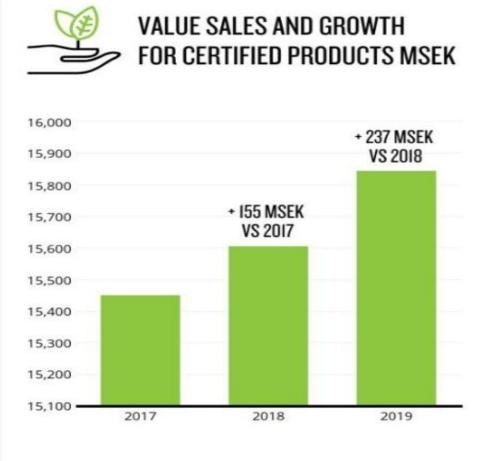
1. Coffe,tea and cacao	6. Vegetable oils
2. Fruit & vegetables	7. Dairy products
<ol><li>Field grown crops</li></ol>	8. Nuts
4. Seafood	9. Composed products
<ol><li>Meat products</li></ol>	10. Sugar

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# Overview of performance of certified products vs noncertified products the last three full years







Source: RMS ScanTrack

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# **Detailed report for all certifications**

Go to



## **OVERVIEW**

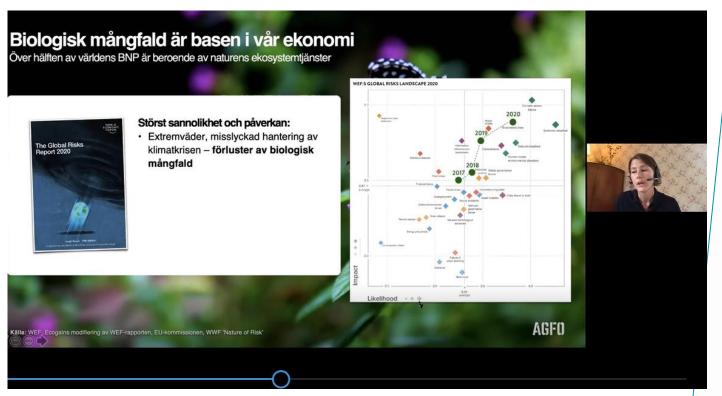
2019, Period Ending: 4 W 2019 52 Category: FMCG



Total certified products						Total noncertified products							
DVH TOTALT													
	Value Sales'000	,	+/- Value Sales'000 YA	Va	lue % Chg YA	Value % Share		Value Sales'000		+/- Value Sales'000 YA	Val	ue % Chg YA	Value % Share
Total Certified	15 841 571	•	236 904	•	1,5	11,3	Total Non Certified	124 040 190	1	4 353 882	•	3,6	88,7
Total Organic	8 516 116	1	-176 116	1	-2,0	6,1	Total Non Organic	131 365 644	•	4 766 902	•	3,8	93,9
Total KRAV	4 997 024	1	-290 822	1	-5,5	3,6	Total Non KRAV	134 884 736	•	4 881 608	•	3,8	96,4
Total EU-eco	3 519 092	•	114 706	•	3,4	2,5	Total Non EU-eco	136 362 669	•	4 476 080	•	3,4	97,5
Total Fair trade	1 034 188	1	20 412	•	2,0	0,7	Total Non Fair trade	138 847 572	•	4 570 374	•	3,4	99,3
Total MSC	3 920 577	•	175 486	•	4,7	2,8	Total Non MSC	135 961 183	•	4 415 300	•	3,4	97,2
Total ASC	351 239	1	97 717	•	38,5	0,3	Total Non ASC	139 530 521	•	4 493 069	•	3,3	99,7
Total UTZ	621 575	•	9 717	•	1,6	0,4	Total Non UTZ	139 260 185	•	4 581 069	•	3,4	99,6
Total Rainforest	1 280 457	1	123 128	•	10,6	0,9	Total Non Rainforest	138 601 304	•	4 467 659	•	3,3	99,1
Total Svensk Sigill Climate	113 411	1	-13 791	1	-10,8	0,1	Total Non Svensk Sigill Climate	139 768 349	•	4 604 577	•	3,4	99,9
Total Svensk Sigill Range Beef	4 006	•	352	•	9,6		Total Non Svensk Sigill Range Beef	139 877 754	•	4 590 434	•	3,4	100,0



# **Biodiversity in focus 2020**



Watch the presentations in Swedish at <a href="https://www.hallbarlivsmedelskedja.se">www.hallbarlivsmedelskedja.se</a>

